

<b>Key figures for Bell Food Group</b>	<b>2017</b>	<b>2016</b>	<b>+/-</b>
Sales revenue in CHF m	3,589.0	3,390.2	+5.9 %
Operating income in CHF m	3,537.3	3,345.9	+5.7 %
Sales volume in million kg	453.8	414.3	+9.6 %
EBITDA in CHF m	280.6	278.0	+0.9 %
as % of net income	7.9 %	8.3 %	
EBIT in CHF m	149.7	142.1	+5.3 %
as % of net income	4.2 %	4.2 %	
Annual profit in CHF m	106.5	100.6	+5.9 %
as % of net income	3.0 %	3.0 %	
Number of employees (FTEs)	10,578	10,433	+1.4 %

### *Segments*

Sales revenue in CHF m			
- Bell Switzerland*	1'960.5	1'907.2	+2.8 %
- Bell Germany*	477.2	446.2	+6.9 %
- Bell International*	610.4	524.6	+16.4 %
- Hilcona/Eisberg*	618.5	577.0	+7.2 %
- Consolidation	-78	-65	

\*incl. sales with other divisions

Sales volume in million kg			
- Bell Switzerland*	125.5	124.1	+1.2 %
- Bell Germany*	72.4	67.8	+6.8 %
- Bell International*	159.3	131.5	+21.1 %
- Hilcona/Eisberg*	107.9	100.3	+7.6 %
- Consolidation	-11.3	-9.4	

\*incl. sales with other divisions

### **About the Bell Food Group**

The Bell Food Group is one of the leading meat processors and convenience specialists in Europe. Its range of products includes meat, poultry, charcuterie, seafood, convenience products and salads. With the brands Bell, Hilcona and Eisberg, the Group meets a diversity of customer needs. Its customers include the retail trade as well as the food service sector and the food processing industry. More than 10,000 employees generate annual revenues of CHF 3.6 billion. The Bell Food Group is listed on the Swiss stock exchange.